

## Message Text

UNCLASSIFIED

PAGE 01 STATE 055576

15

ORIGIN COME-00

INFO OCT-01 AF-10 ARA-16 EUR-25 EA-11 NEA-10 ISO-00 SWF-02

AID-20 CIAE-00 EB-11 FRB-02 INR-10 NSAE-00 RSC-01

TRSE-00 XMB-07 OPIC-12 SPC-03 CIEP-02 OMB-01 NSC-07

SS-20 STR-08 CEA-02 FEA-02 INT-08 AGR-20 /211 R

66605

DRAFTED BY: COM/BIC/OED/MEPD/WHAIMES

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JSANDS DIRECTOR

STATE/EB/OCA/BA RSCISSORS (PHONE)

----- 026383

R 201836Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

USINT ALGIERS

AMEMBASSY AMMAN

USINT BAGHDAD

AMEMBASSY BOGOTA

AMEMBASSY BRASILIA

AMEMBASSY BUENOS AIRES

AMEMBASSY CAIRO

AMEMBASSY CANBERRA

AMEMBASSY CARACAS

AMEMBASSY DACCA

AMEMBASSY ISLAMABAD

AMEMBASSY JAKARTA

AMEMBASSY JIDDA

AMEMBASSY KUALA LUMPUR

AMEMBASSY KUWAIT

AMEMBASSY LAGOS

AMEMBASSY LIBREVILLE

AMEMBASSY LIMA

AMEMBASSY MANAMA

AMEMBASSY MEXICO

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 055576

AMEMBASSY NEW DELHI

AMEMBASSY OSLO  
AMEMBASSY OTTAWA  
AMEMBASSY PORT OF SPAIN  
AMEMBASSY QUITO  
AMEMBASSY SINGAPORE  
AMEMBASSY TEHRAN  
AMEMBASSY TRIPOLI  
AMEMBASSY TUNIS  
INFO AMEMBASSY BEIRUT  
AMCONSUL BOMBAY  
AMCONSUL BRISBANE  
AMCONSUL CALCUTTA  
AMCONSUL CALGARY  
AMCONSUL DHAHRAN  
AMCONSUL GUADALAJARA  
AMCONSUL GUAYAQUIL  
AMCONSUL HALIFAX  
AMCONSUL HERMOSILLO  
AMCONSUL IBADAN  
AMCONSUL CIUDAD JUAREZ  
AMCONSUL KADUNA  
AMCONSUL KARACHI  
AMCONSUL KHORRAMSHAHR  
AMCONSUL LAHORE  
AMCONSUL MADRAS  
AMCONSUL MARACAIBO  
AMCONSUL MEDAN  
AMCONSUL MEDELLIN  
AMCONSUL MELBOURNE  
AMCONSUL MONTERREY  
AMCONSUL MONTREAL  
AMCONSUL PERTH  
AMCONSUL QUEBEC  
AMCONSUL RECIFE  
AMCONSUL RIO DE JANEIRO  
AMCONSUL ST JOHNS  
AMCONSUL SALVADOR  
AMCONSUL SAO PAULO  
AMCONSUL SURABAYA  
AMCONSUL SYDNEY  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 055576

AMCONSUL TABRIZ  
AMCONSUL TORONTO  
AMCONSUL VANCOUVER  
AMCONSUL WINNIPEG

UNCLAS STATE 055576

E.O. 11652: N/A

TAGS: BEXP:XX

SUBJ: POTENTIAL MAJOR EXPORT PROJECT SALES IN FERTILIZER  
INDUSTRY DEVELOPMENT

1. ACCORDING TO OIL AND GAS JOURNAL, FEB 18, 1974, IN EXCESS OF DOLS 30 BILLION WILL BE NEEDED IN THIS DECADE TO INCREASE WORLD FERTILIZER PRODUCTION TO PROVIDE ADEQUATE WORLD FOOD SUPPLIES. ABOUT 100 NEW 1200 TON/DAY AMMONIA PLANTS WILL BE NEEDED BY 1980 TO MEET THE WORLD'S NITROGEN-CONSUMPTION REQUIREMENTS.

2. MUCH OF THE WORLD'S AMMONIA PRODUCTION IS BASED ON HYDROGEN PRODUCED FROM NATURAL GAS OR LIQUID PETROLEUM FRACTIONS. CONSEQUENTLY, OIL AND GAS PRODUCING NATIONS WILL BE LIKELY TO DEVELOP FERTILIZER INDUSTRIES WHICH WILL INCLUDE FACILITIES FOR PRODUCTION OF AMMONIA AND BY-PRODUCTS SUCH AS NITRIC ACID, UREA, AND AMMONIUM SALTS. THIS WILL OFFER SUBSTANTIAL MAJOR PROJECT OPPORTUNITIES FOR THE SALE OF AMERICAN ENGINEERING AND CONSTRUCTION SERVICES. POSTS SHOULD BE PARTICULARLY WATCHFUL OF EARLY DEVELOPMENTS IN THE FERTILIZER FIELD IN ORDER TO ASSURE U.S. PARTICIPATION. ACTION REQUESTED: WOULD APPRECIATE ANY INFORMATION AVAILABLE RE PLANS FOR DEVELOPMENT OF FERTILIZER INDUSTRY. IF POSTS HAVE REPORTED PREVIOUSLY, CITE REFERENCES,AS WELL AS UPDATE INFO ALREADY REPORTED. KISSINGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE055576  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BIC/OED/MEPD/WHAIMES  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740059-0611  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740328/aaaabanu.tel  
**Line Count:** 140  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 JUL 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12 JUL 2002 by elbezefj>; APPROVED <18 JUL 2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POTENTIAL MAJOR EXPORT PROJECT SALES IN FERTILIZER INDUSTRY DEVELOPMENT  
**TAGS:** BEXP, XX  
**To:** ABU DHABI MULTIPLE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005